# 2893 VETERANS MEMORIAL PARKWAY ST. CHARLES, MO 63303



Newly Leased & Recently Opened



# Investment Sale

NNN Lease | \$2,161,952 | 6.25%

### FOR MORE INFORMATION

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## Property Overview



Stephen F. Bahn Commercial Real Estate Services is pleased to present the opportunity to acquire 100% fee simple interest in 2893 Veterans Memorial Parkway, a 100% leased 5,197 SF single tenant retail building newly leased to Consumer Cellular in St. Charles Missouri. Consumer Cellular is an affordable, no-contract, wireless carrier targeting the 50+ demographic.

The location of the property, at the entrance to Regency Plaza offers excellent visibility to not only all customers of the shopping center, but also all 100,000 VPD along I-70. The property is situated on 1.2 acres of land fronting on Veterans Memorial Parkway. This pad is located in the front of a regional shopping center anchored by Walmart, Sam's, PetSmart, and Aldi, with exceptional real estate fundamentals.

The immediate trade area is also anchored by Schnucks and Dierbergs as well as countless other national retailers and restaurants, including Panda Express, Popeyes, Applebee's, Black Bear Diner, Aspen Dental, Chick Fil A, Chipotle, Michaels, Five Below, Petco and Lowes.

## LOCATION OVERVIEW



Saint Charles is the county seat of, St. Charles County, Missouri. With a population of 70,493 at the 2020 census, St. Charles is the ninth-largest city in Missouri.

Today, over 65,000 people call St. Charles their home. The City of St. Charles is headquarters for Aspect, Our365, RX System, NewCo Enterprises, Patriot Machine, and Client Services and home to the regional offices of Coca Cola Enterprises, Sysco, and American Freightways.

The County of St. Charles is the fastest growing county in the entire state of Missouri with a population north of 400,000 residents and projected growth of over 10% in the next 5 years.













## Consumer Cellular Accolades



"Consumer Reports subscribers have rated Consumer Cellular highest in the magazine's annual review of cellphone service providers seven times.

The magazine's rankings are compiled from a survey of subscribers who grade carriers in eight different categories including value, voice and text quality, and customer support.

Consumer Cellular has been ranked by J.D. Power as "#1 in Customer Service among Non-Contract Value Wireless Providers, 10 Times in a Row." The awards are based on the results of the J.D. Power 2016 V2 - 2020 V2 U.S. Wireless Non-Contract Customer Care Performance Studies and 2021 (V1) Wireless Customer Care Mobile Virtual Network Operator Performance Study, which focus on the experiences of wireless service customers who made a sales transaction with their current carrier.

In June 2017, a consumer survey conducted by the customer experience firm Market Force Information named Consumer Cellular the favorite wireless cellphone carrier among non-contract providers for the second year in a row. Carriers were ranked in multiple categories to determine customer satisfaction and loyalty. Consumer Cellular came out on top for best value, best coverage, fewest dropped calls, easiest to change plan, and best flexibility, among others.

Readers polled by PC Magazine ranked Consumer Cellular as top mobile carrier in its annual "Consumer Recommended" list for 2018. The rankings were based on a company's net promoter score, with Consumer Cellular's score of 87 out of 100 being described by the magazine as "user love that is almost unheard of in the tech world."

Consumer Cellular has also been selected as "Favorite Wireless Carrier" by PC Magazine readers 6 years in a row in its "Reader's Choice" survey." (Wikipedia)

# Offering Summary



### <u>Investment Highlights</u>

Purchase Price: \$2,161,952Tenant: Consumer Cellular

• Lease Type: NNN

• 7 years 5 months primary term

• 10% rental increase every 5 years

• (2) 5-year options

NOI: \$135,122.00

Cap Rate: 6.25%

• Total Rentable Square Footage: 5,197

• Total Acres: 1.2 acres

Built: 1998; Renovated: 2018 & 2023

Construction: Masonry

Stories: 1

Basement: None

Parking: 68

### <u>Demographics</u>

### **Total Population**

1 Mile Population: 13,0003 Mile Population: 85,0005 Mile Population: 142,000

#### **Annual Income**

1 Mile Income: \$73,8533 Mile Income: \$75,8155 Mile Income: \$80,000

### **RENT SCHEDULE**

| <u>GLA</u> | <u>%</u>    | <u>Start</u> | <u>End</u> | <u>Annual</u> | <u>PSF</u> |
|------------|-------------|--------------|------------|---------------|------------|
| 5,197      | 100         | 7/24/2023    | 7/24/2028  | \$135,122.00  | \$26.00    |
|            |             | 7/25/2028    | 1/1/2031   | \$148,634.20  | \$28.60    |
|            |             |              |            |               |            |
| Option 1   | Yrs 8 - 10  |              |            | \$148,634.20  | \$28.60    |
| Option 2   | Yrs 11 - 15 |              |            | \$163,497.62  | \$31.46    |
| Option 3   | Yrs 16 - 17 |              |            | \$179,868.17  | \$34.61    |















